

- 1 What is the maximum Savings Certificate I could buy?
 - A. £15,000
 - B. £20,000
 - C. £25,000
 - D. £30,000

- 2 A_____ Bank regulates the supply of money and supervises the economy?
 - A. Local
 - B. Central
 - C. Offshore
 - D. Total

- 3 If I convert my convertible Term assurance I can only do so while the original policy has been cancelled.
 - A. This statement is correct
 - B. In some circumstances
 - C. Only in the US
 - D. It is not correct

- 4 Is a low start mortgage an interest only mortgage?
 - A. It is a Sub Prime Mortgage
 - B. Yes
 - C. No
 - D. No it is a Flexible mortgage

- 5 Is a Price Earning Ratio of 10 good or bad?
 - A. Bad 20 and above is good
 - B. Yes it good
 - C. It is average for a company
 - D. 100% is better

- 6 Is it important when getting details from a client that we get the family details also?
 - A. Never get the family details these are covered under the Information Protection Act
 - B. Spouse only
 - C. Very important
 - D. No

- 7 Are housing benefits taxable?
 - A. Yes
 - B. Up to '£25,000 is not
 - C. No
 - D. Up to £5000

- 8 If I use my ISA to repay my mortgage is it covered by life assurance?
- A. No
 - B. Only for the value of the ISA
 - C. £7000 is covered
 - D. Always
- 9 When converting my convertible Term assurance I can only use the same sum assured as the original?
- A. Yes only to that value
 - B. No any value
 - C. No
 - D. After 1 year after completion
- 10 In which year was the Bank of England Nationalised?
- A. 1900
 - B. 1946
 - C. 1999
 - D. 1975
- 11 A law of agency is a person who acts on behalf of another?
- A. No on behalf of a company
 - B. TRUE
 - C. On behalf of a solicitor
 - D. FALSE
- 12 What is another name for Gilts?
- A. ISA
 - B. TESSA
 - C. Government Stocks
 - D. PEP
- 13 If you have lived in the UK for 17 out of the last 20 years what tax could you be liable for?
- A. Domicile Tax
 - B. Global Tax
 - C. Inheritance tax
 - D. State Tax
- 14 Do large portions of the UK regulatory regime for companies and individuals come from European law?
- A. Yes
 - B. No
 - C. No from the UK
 - D. Only in the property Market

- 15 Which 4 areas in the Financial Services Industry determine Intermediation?
- A. Geographic, Area, Maturity, Risk
 - B. Geographic, Aggregation, Money, Risk
 - C. Geographic, Aggregation, Maturity, Risk
 - D. Geographic, Aggregation, Maturity, Result
- 16 What is the earning cap for a personal pension in £s?
- A. £215,000
 - B. £100,000
 - C. £115,000
 - D. Unlimited
- 17 What is the main way to tell retail banking between Wholesale?
- A. Colour of Forms
 - B. Size of transaction
 - C. Retail is larger
 - D. Size of insurance
- 18 How often are dividends paid?
- A. 3 months
 - B. Half Yearly
 - C. 9 months
 - D. Yearly
- 19 Which policy cover for a flexible whole of life would I need of I wanted maximum protection against death?
- A. Minimum
 - B. Maximum
 - C. Balanced
 - D. Unbalanced
- 20 What does 'K' stand for on your wage slip?
- A. Over 65
 - B. Deductions is more than earned
 - C. Over 75
 - D. Higher Tax earner
- 21 Is Carers allowance taxable?
- A. Yes
 - B. Partly
 - C. No
 - D. Up to '£2500

- 22 If I die intestate and I have no children and I am married who will get my estate?
- A. My spouse
 - B. My spouse up to £200,000 plus half the remainder balance to parents or if dead to sisters and brothers
 - C. My spouse up to £100,000 plus all of the remainder balance to parents or if dead to sisters and brothers
 - D. My brother
- 23 What are the minimum Savings certificates I can buy?
- A. £15
 - B. £100
 - C. £1000
 - D. £2500
- 24 What is the opposite of Intermediation?
- A. Consolidation
 - B. Taxable intermediation
 - C. Dis intermediation
 - D. Mutual
- 25 How do we measure inflation?
- A. OEIC
 - B. TPS
 - C. PIC
 - D. CPI
- 26 Are ASU benefits tax-free?
- A. Up to 50%
 - B. Yes
 - C. No
 - D. Up to £1000
- 27 What is the difference between Microeconomic and Macroeconomic?
- A. Micro is the economy as a whole Macro are individual firms or consumers
 - B. Macro is the economy as a whole Micro are individual firms or consumers
 - C. Macro is the sub-economy as a whole Micro are individual Banks
 - D. Macro is the economy as a whole Micro are other countries
- 28 A gift on Hold -over relief would be regarding which tax?
- A. CGT
 - B. Stamp Duty
 - C. Inheritance tax
 - D. Non of the above

- 29 At what percentage is inheritance tax calculated?
- A. 40%
 - B. 35%
 - C. 30%
 - D. 25%
- 30 What is the minimum purchase price of a premium bond?
- A. £25
 - B. £50
 - C. £75
 - D. £100
- 31 If I were paid a redundancy package would I have to pay tax on it?
- A. Yes
 - B. No up to £30k is not taxable
 - C. No up to £100k is not taxable
 - D. No up to £300k is not taxable
- 32 At what age can I open an Investment account from the NS and I?
- A. From Birth
 - B. Over 7 years old
 - C. 11th Birthday
 - D. 18th Birthday
- 33 How often do PIBS pay interest?
- A. 3 months
 - B. Half Yearly
 - C. 9 months
 - D. Yearly
- 34 What are most common two types of shares offered by Split-capital investment trusts?
- A. Income shares and capital shares
 - B. Bids and Offers
 - C. Longs and shorts
 - D. Loan shares and preference shares
- 35 The Unitised with profits endowment combines the security of the 'with profit' policy and which other endowment?
- A. Non-profit Endowment
 - B. Unit Linked Endowment
 - C. Investment bonds
 - D. Terminal bonuses

- 36 I may change my Convertible Term assurance policy into two other policies without any evidence of health. They are Endowment and _____?
- A. ISA
 - B. Gilts
 - C. Premium Bonds
 - D. Whole of life
- 37 Do I pay CGT on my Personal Pension?
- A. Yes
 - B. If you go over the tax brackets
 - C. Not after 2010
 - D. No
- 38 Name two types of policies used by governments to achieve long-term objectives Monetary policy and _____?
- A. Tax Policy
 - B. European Union Rules
 - C. Fiscal Policy
 - D. Rate Policy
- 39 What is the minimum term an ISA can be held?
- A. 1 year
 - B. 3 months
 - C. No minimum
 - D. 14 days
- 40 When recommending a financial solution for a potential customer state benefits must be taken into consideration?
- A. Incorrect
 - B. This is true
 - C. Benefits for mothers mainly
 - D. Mortgage payment for the unemployed only
- 41 I sold my main private residence is it taxable under Capital gains tax?
- A. Yes
 - B. Up to my tax bracket
 - C. Up to '£25,000 is not
 - D. No

- 42 What are the two main types of Insurance for All risks insurance?
- A. Home and Contents
 - B. Home and Removed
 - C. Home and Law
 - D. Unspecified Items and Specified items
- 43 Is a stakeholder pension a state pension?
- A. No
 - B. Part of it can be
 - C. Yes
 - D. Only for over 50's
- 44 If a trust fund received a dividend what is the percentage of tax it will have already paid?
- A. 40%
 - B. 30%
 - C. 20%
 - D. 10%
- 45 What are the two main rights you have a shareholder?
- A. Share of profits and vote at shareholders meeting
 - B. Share of profits and A share of the loss
 - C. Share of profits and share of Scripts
 - D. Share of profits and Issue rights
- 46 How many classes of National Insurance are there?
- A. 1
 - B. 2
 - C. 4
 - D. 8
- 47 I just gave the Labour party a donation do I have to pay tax on the gift?
- A. Yes
 - B. Up to '£10,000
 - C. Up to £20,000
 - D. No
- 48 Is tax planning a main financial area?
- A. No
 - B. No it is a knowing your customer area
 - C. Yes
 - D. It sometimes is

49 If I am a housewife could I have Permanent Health Insurance?

- A. Yes
- B. Only if you work as well
- C. Only if you had a part time job
- D. No

50 If I earn less than £30,000 per year can I have both an occupational pension and a personal pension?

- A. Only a Personal Pension
- B. Only a occupational pension
- C. Yes
- D. No